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### **RETANO**

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- reconstruct the source code, decompile and/or disassemble the software portion of the Software, modify, adapt, reverse engineer, decipher, copy, create derivative works of, translate the Software or documentation, or otherwise attempt to derive the source code of the product, do not make changes into the object code of the Software, except for those cases and only to the extent that such activities are specifically permitted by applicable law, as well as with the exception of those introduced by standard means included in the Software and described in the accompanying documentation;
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#### **TERMS OF USE (LICENSING) of the Software**

- For Software Retano module's Retano.Loyalty&CRM licensing terms are in Appendix No. 1 to this Agreement.
- For Software Retano module's Retano.TMS licensing terms are in Appendix No. 2 to this Agreement.
- For Software Retano module's Retano.WMS licensing terms are in Appendix No. 3 to this Agreement.
- For Software Retano module's Retano.ShelfSpace licensing terms are in Appendix No. 4 to this Agreement.
- For Software Retano module's Retano.SCM licensing terms are in Appendix No. 5 to this Agreement.
- For Software Retano module's Retano.ERP licensing terms are in Appendix No. 6 to this Agreement.
- For Software Retano module's Retano.BigData Analytics licensing terms are in Appendix No. 7 to this Agreement
- For Software Retano module's Retano.BigData ML-AI licensing terms are in Appendix No. 8 to this Agreement
- For Software Retano module's Retano.BigData Integration terms are in Appendix No. 9 to this Agreement

## MISCELLANEOUS

System and other technical requirements for the Licensee's computers/equipment to operate the Software are described in the accompanying documentation and/or on the Copyright Holder's website.

In the event of a violation by the Licensee of the terms of this Agreement (EULA), as well as other rules for using the Software, provided for in the accompanying documentation, the Copyright Holder has the right, without compensation for any losses or monetary compensation, to terminate and/or refuse to grant the rights to use the Software, and to block activation Software and/or cancel the license, and also, at your discretion, apply other methods of protecting your intellectual rights against the violator.

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The copyright holder is not liable for any loss and/or damage, including indirect, special, consequential or incidental damages (including damages in connection with lost commercial profits (lost profits), loss of profits, loss of income, losses and/or gaining access to confidential information, personal data and other information, business interruption, loss of information or other property damage) arising in connection with the use or inability to use the Software (documentation), as well as when using third-party software provided by third parties, even if the Copyright Holder has been notified of the possible occurrence of such losses and/or damage.

The Software may contain the ability to send information to the Copyright Holder (exclusively about the correct and proper functioning of the Software, security features, information from the Licensee's databases is not sent), including, but not limited to, errors, conflicts for the purpose of analyzing use, as well as improving Software.

This agreement is valid for the entire period of operation (use) of the Software by the Licensee and/or possession of a copy of the Software. Upon termination of use of the Software, the Licensee is obliged to remove the Software from the computer memory.

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## **Terms of use (licensing) of the Software module**

### **Retano.Loyalty&CRM**

Retano.Loyalty&CRM is designed to automate and maintain records at the Licensee's retail enterprises, in accordance with current legislation. Responsibility for compliance with current legislation, including setting up accounting settings in Retano.Loyalty&CRM that comply with current legislation, lies with the Licensee using the Software module.

Retano.Loyalty&CRM is designed to manage relationships with retail customers of various types of retail chains.

Retano.Loyalty&CRM automates the customer loyalty management system of a retail network (discount schemes, bonuses, cumulative and threshold discounts, promotions, advertising events, coupons, etc.) and helps build a flexible reward program. It also allows you to improve the marketing performance of the retail chain and ensure greater customer activity in the chain's advertising events. Retano.Loyalty&CRM centralizes data about customers (questioning and issuing cards, including electronic cards), their preferences and savings and automates work with this data for the purposes of personal marketing, as well as providing information to customers about network promotions. Channels of communication with customers: cash register, personal account, mobile application, SMS mailings, E-mail mailings. Moreover, the system works with all customers of the store, and not just with loyalty card holders.

Retano.Loyalty&CRM can work with any transaction and cash systems (through customization and adaptation of the integration system).

Retano.Loyalty&CRM consists of 6 licensed components:

- Retano.Loyalty&CRM Center is installed on the main server. It is licensed according to the number of simultaneously connected POS terminals. Cash register programs that control the operation of POS terminals are purchased separately. To expand the number of connected cash registers, it is necessary to purchase licenses for additional cash registers. Purchasing options are Onprem, Saas, Subscription.
- Retano.Loyalty&CRM MobileApp&Server is a mobile application for buyers in the Loyalty system, as well as a server for registering users and sending push messages and notifications. It is licensed according to the number of simultaneously connected POS terminals. Cash register programs that control the operation of POS terminals are purchased separately. To expand the number of connected cash registers, it is necessary to purchase licenses for additional cash registers. Purchasing options are Onprem, Saas, Subscription.
- Retano.Loyalty&CRM MobileApp Server is component for organizing the registration of users of the Loyalty system, as well as sending push messages and notifications. Required to use the system with third-party mobile applications. One license for the retailer is required. Purchasing options are Onprem, Saas, Subscription.

- Retano.Loyalty&CRM Analytics is a component for Analytics, implemented on the BigData platform, with the ability to segment customers and transfer segments to the Center component. It is licensed according to the number of simultaneously connected POS terminals. Cash register programs that control the operation of POS terminals are purchased separately. To expand the number of connected cash registers, it is necessary to purchase licenses for additional cash registers. Purchasing options are Onprem, Saas, Subscription.
- Retano.Loyalty&CRM ML/AI is an Artificial Intelligence component implemented on the BigData platform and Machine Learning algorithms, with the ability to transfer AI data to the Center component for decision support (predictive data). It is licensed according to the number of simultaneously connected POS terminals. Cash register programs that control the operation of POS terminals are purchased separately. To expand the number of connected cash registers, it is necessary to purchase licenses for additional cash registers. Purchasing options are Onprem, Saas, Subscription.
- Retano.Loyalty&CRM BI is a component for independent generation of reports and dashboards by system users based on the submitted BigData data. It is licensed by workstations (number of concurrent WS). To expand the number of users, it is necessary to purchase licenses for additional workstations. Purchasing options are Onprem, Saas, Subscription.

Retano.Loyalty is protected by electronic security system.

To receive updates (new versions) of the Software when using an on-premises Software product, the Licensee must enter into an annual maintenance agreement for the Software. To do this, the Licensee must have a basic license for the Retano.Loyalty&CRM Center Component. If you use the software in SaaS mode, software updates are installed automatically as the latest ones are released.

## **Terms of use (licensing) of the Software module**

### **Retano.TMS**

Retano.TMS is designed to automate and maintain records at the Licensee's retail enterprises, in accordance with current legislation. Responsibility for compliance with current legislation, including setting up accounting settings in Retano.TMS that comply with current legislation, lies with the Licensee using the Software module.

Retano.TMS is designed to automate the work of the dispatch service of a trade and retail enterprise in the field of accounting for orders for cargo transportation, distribution among vehicle bodies and monitoring the use of the transport fleet, in order to increase operational efficiency and reduce enterprise costs.

The logistics analysis process includes: tracking cargo along the entire transportation route using satellite tracking systems, taking into account the physical characteristics of the cargo and the influence of external parameters on the entire transportation process. The implementation of the automated logistics management system Retano.TMS will increase the productivity of the transport department, reduce the number of erroneous decisions when planning optimal routes and distributing orders among vehicles.

Retano.TMS is compatible with any accounting systems, WMS, and GPS monitoring solutions, and also has standard integration with ERP solutions.

Retano.TMS is licensed by workstations (number of concurrent WS). To expand the number of users, it is necessary to purchase licenses for additional workstations. Purchasing options are Onprem, Saas, Subscription.

Retano.TMS is protected by electronic security system.

To receive updates (new versions) of the Software when using an on-premises Software product, the Licensee must enter into an annual maintains agreement for the Software.

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## **Terms of use (licensing) of the Software module**

### **Retano.WMS**

Retano.WMS is designed to automate and maintain records at the Licensee's retail enterprises, in accordance with current legislation. Responsibility for compliance with current legislation, including setting up accounting settings in Retano.WMS that comply with current legislation, lies with the Licensee using the Software module.

Retano.WMS is designed to automate process control and warehouse management (warehouse logistics) in retail chains (shops, supermarkets, hypermarkets, etc.) with the ability to connect additional equipment: barcode scanners, barcode printers, collection terminals data.

Retano.WMS consists of 2 licensed components:

- Retano.WMS is a component for organizing the operational management of internal operations at a distribution warehouse in a retail network in order to create and optimize the structure of storage, selection and formation of orders and scheduled deliveries to stores. One license for 1 warehouse which is licensed by workstations (number of concurrent WS). To expand the number of users, it is necessary to purchase licenses for additional workstations. Purchasing options are Onprem, Saas, Subscription.
- Retano.WMS MobileTerminal is a component for the central office for organizing the operational management of vehicles in a retail network in order to create and optimize routes and schedules for the distribution of goods to stores from warehouses. It is licensed by mobile workstations (number of concurrent mobile WS). Purchasing options are Onprem, Saas, Subscription.

Retano.WMS is protected by electronic security system.

To receive updates (new versions) of the Software when using an on-premises Software product, the Licensee must enter into an annual maintains agreement for the Software.

If you use the software in SaaS mode, software updates are installed automatically as the latest ones are released.

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## **Terms of use (licensing) of the Software module**

### **Retano.ShelfSpace**

Retano.ShelfSpace is designed to automate and maintain records at the Licensee's retail enterprises, in accordance with current legislation. Responsibility for compliance with current legislation, including setting up accounting settings in Retano.ShelfSpace that comply with current legislation, lies with the Licensee using the Software module.

Retano.ShelfSpace is a software product that provides shelf space management in a retail network.

Retano.ShelfSpace consists of 7 licensed components:

- Retano.ShelfSpace Center is a component for managing shelf space in a retail network: creating a floor plan, retail equipment, planograms, realograms, managing the actions of personnel in stores for the purpose of operations with goods on shelves/racks. It is licensed by workstations (number of concurrent WS). To expand the number of users, it is necessary to purchase licenses for additional workstations. Purchasing options are Onprem, Saas, Subscription.
- Retano.ShelfSpace MobileApp is a mobile application for users to work in the store by task of the Center component. It is licensed by mobile workstations (number of concurrent mobile WS). Purchasing options are Onprem, Saas, Subscription.
- Retano.ShelfSpace StorePortal is a component for working with tasks of the Central Component in stores (planograms, realograms, tasks). It is licensed by number of stores. Purchasing options are Onprem, Saas, Subscription.
- Retano.ShelfSpace Communications&Chat is a component that provides creation, distribution, management and control of tasks for users in stores (mobile applications and Store Portals). Makes it possible to exchange information in real time (chat), as well as set up regular tasks for contractors in stores and monitor their execution in real time. It is licensed by mobile workstations and workstations (number of concurrent WS and number of concurrent mobile WS). Purchasing options are Onprem, Saas, Subscription.
- Retano.ShelfSpace Analytics is a component implemented on the BigData platform, with the possibility of advanced analysis of statistical, dynamic and other data on transactions in the Central component and stores. It is licensed by number of stores. Purchasing options are Onprem, Saas, Subscription.
- Retano.ShelfSpace ML/AI is an Artificial Intelligence component implemented on the BigData platform and Machine Learning algorithms, with the ability to transfer AI data to the Central component of the module for decision support (predictive data). It is licensed by number of stores. Purchasing options are Onprem, Saas, Subscription.
- Retano.ShelfSpace BI Constructor is a component for independent generation of reports and dashboards by users based on the submitted BigData data. It is licensed by workstations (number of



concurrent WS). To expand the number of users, it is necessary to purchase licenses for additional workstations. Purchasing options are Onprem, Saas, Subscription.

Retano.ShelfSpace is protected by electronic security system.

To receive updates (new versions) of the Software when using an on-premises Software product, the Licensee must enter into an annual maintains agreement for the Software.

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## **Terms of use (licensing) of the Software module**

### **Retano.SCM**

Retano.SCM is designed to automate and maintain records at the Licensee's retail enterprises, in accordance with current legislation. Responsibility for compliance with current legislation, including setting up accounting settings in Retano.SCM that comply with current legislation, lies with the Licensee using the Software module.

Retano.SCM is intended for retail chains of any size, format and assortment that need to quickly improve the quality of their supply chains. It helps the retailer:

Ensure maximum availability of goods in stores and warehouses by reducing the number of lost sales and preventing the natural leaching of the optimal assortment.

Reduce the level of excess inventory and reduce the number of write-offs through the effective use of demand forecasts when calculating the quantity of goods in an order.

Reduce the volume and labor intensity of manual order adjustments through the use of automatic order calculation.

Retano.SCM consists of 6 licensed components:

- Retano.SCM Center is the central component for managing the supply chain in a retail network: calculating orders, managing the replenishment of stores and warehouses. It is licensed by item-location. Purchasing options are Onprem, Saas, Subscription.
- Retano.SCM Allocation is the component that provides management of advanced distribution in SCM in a retail chain. It is licensed by number of stores. Purchasing options are Onprem, Saas, Subscription.
- Retano.SCM Modelling is a component that provides the possibility of advanced modeling of replenishment in SCM in a retail chain in order to obtain current replenishment parameters: types of replenishment algorithms, schedules and delivery periods, restrictions. It is licensed by number of stores. Purchasing options are Onprem, Saas, Subscription.
- Retano.SCM Analytics is Analytical component implemented on the BigData platform, with the possibility of advanced analysis of statistical, dynamic and other data on operations and objects for forecasting demand and replenishment of warehouses and stores. It is licensed by number of stores. Purchasing options are Onprem, Saas, Subscription.
- Retano.SCM ML/AI is the Artificial Intelligence component, implemented on the BigData platform and Machine Learning algorithms, with the ability to transfer AI data to the Central unit of the system in

order to support decision making (predictive data). It is licensed by number of stores. Purchasing options are Onprem, Saas, Subscription.

- Retano.SCM BI Constructor is a component for independent generation of reports and dashboards by system users based on the submitted BigData data. It is licensed by workstations (number of concurrent WS). To expand the number of users, it is necessary to purchase licenses for additional workstations. Purchasing options are Onprem, Saas, Subscription.

Retano.SCM is protected by electronic security system.

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## **Terms of use (licensing) of the Software module**

### **Retano.ERP**

Retano.ERP is designed to automate and maintain records at the Licensee's retail enterprises, in accordance with current legislation. Responsible for compliance with applicable laws, including setting up accounting settings in Retano.ERP that complies with current legislation lies with the Licensee using the Software module.

Retano.ERP is an ERP-format system and is designed to automate networks of retail stores (self-service and/or counter trade) in the following formats: convenience store, discounter, supermarket, hypermarket.

Retano.ERP consists of 10 licensed components:

- Retano.ERP Center is Central component for organizing operational accounting and management in a retail chain. It is licensed by workstations (number of concurrent WS). To expand the number of users, it is necessary to purchase licenses for additional workstations. Purchasing options are Onprem, Saas, Subscription.
- Retano.ERP SubCenter is a component for organizing operational accounting and management in a retail chain. Regional office (management of a separate cluster of stores). It is licensed by workstations (number of concurrent WS). To expand the number of users, it is necessary to purchase licenses for additional workstations. Purchasing options are Onprem, Saas, Subscription.
- Retano.ERP Store is a component for organizing operational accounting and management in a retail chain. Store Back office operations management. It is licensed by number of stores, workstations and connected POS terminals. Purchasing options are Onprem, Saas, Subscription.
- Retano.ERP Warehouse is a component for organizing operational accounting and management in a retail chain. Warehouse Back office operations management. It is licensed by number of stores. Purchasing options are Onprem, Saas, Subscription.
- Retano.ERP ScaleServer is a components that support the operation of electronic equipment: electronic scales with label printing, including self-service scales. It is licensed by number of warehouses. Purchasing options are Onprem, Saas, Subscription.
- Retano.ERP MobileDataTerminal is a component that ensures the operation of electronic equipment: data collection terminals (operations of acceptance and shipment of goods). It is licensed by workstations (number of WS) and number of mobile data terminals (MDT). To expand the number of users, it is necessary to purchase licenses for additional workstations/or mobile data terminals. Purchasing options are Onprem, Saas, Subscription.
- Retano.ERP LabelPrinter is a component that ensures the operation of electronic equipment: label printers (internal bar coding of goods). It is licensed by number of stores. Purchasing options are Onprem, Saas, Subscription.

- Retano.ERP Analytics is an Analytical component implemented on the BigData platform, with the ability to extensively analyze statistical, dynamic and other data on operations and accounting/management objects in the Central System and stores. It is licensed by number of stores. Purchasing options are Onprem, Saas, Subscription.
- Retano.ERP ML/AI is an Artificial Intelligence component implemented on the BigData platform and Machine Learning algorithms, with the ability to transfer AI data to the Central component for decision support (predictive data). It is licensed by number of stores. Purchasing options are Onprem, Saas, Subscription.
- Retano.ERP BI Constructor is component for independent generation of reports and dashboards by users based on the submitted BigData data. It is licensed by workstations (number of WS). To expand the number of users, it is necessary to purchase licenses for additional workstations. Purchasing options are Onprem, Saas, Subscription.

Retano.ERP is protected by electronic security system.

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## **Terms of use (licensing) of the Software module**

### **Retano.BigData Analytics**

Retano.BigData Analytics is specialized BigData class data warehouse for retail enterprises, customized dashboards and reports on the operation of a retail enterprise.

In terms of Modules:

- Analytical application implemented on the BigData platform, with the possibility of advanced analysis of statistical, dynamic and other data on operations and accounting/management objects of the Central System and stores;
- Analytical application implemented on the BigData platform, with the possibility of advanced analysis of statistical, dynamic and other data on the operations of the Central System and stores;
- Analytical application implemented on the BigData platform, with the ability to segment customers and transfer segments to the Central block of the system;
- Analytical application implemented on the BigData platform, with the possibility of advanced analysis of statistical, dynamic and other data on operations and objects for forecasting demand and replenishment of warehouses and stores.

Purchasing options are Onprem, Saas, Subscription.

Retano.BigData is protected by electronic security system.

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**Retano.BigData ML-AI**

Retano.BigData ML-AI is an Artificial Intelligence application implemented on the BigData platform and Machine Learning algorithms, with the ability to transfer AI data to the central unit of the system in order to support decision making (predictive data), as well as dashboards and reports reflecting the calculations made by models and the results of use. Purchasing options are Onprem, Saas, Subscription.

Purchasing options are Onprem, Saas, Subscription.

Retano.BigData ML-AI is protected by electronic security system.

To receive updates (new versions) of the Software when using an on-premises Software product, the Licensee must enter into an annual maintenance agreement for the Software.

If you use the software in SaaS mode, software updates are installed automatically as the latest ones are released.

**Terms of use (licensing) of the Software module  
Retano.Integration**

Retano.Integration is an integration data bus for exchange between software product modules.

Purchasing options are Onprem, Saas, Subscription.

Retano.Integration is protected by electronic security system.

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